



# Upstate New York CBO Consortium

## 2019 Schedule – Technical Assistance Offerings

JULY						
S	M	Tu	W	Th	F	S
	1	2	3	4	5	6
8	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			
September						
S	M	Tu	W	Th	F	S
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22	23	24	25	26	27	28
29	30					
November						
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JUNE						
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August						
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25	26	27	28	29	30	31
October						
S	M	Tu	W	Th	F	S
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27	28	29	30	31		
December						
S	M	Tu	W	Th	F	S
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22	23	24	25	26	27	28
29	30	31				

Save the Dates!	
<b>June 11</b>	Webinar: Changing Healthcare Environment Primer   12:00pm – 1:00pm
<b>June 24</b>	Webinar: Value based Payment Primer   11:00am – 12:00pm
<b>June 25</b>	Webinar: Motivational Interviewing – Part II   11:30am – 12:30pm
<b>June 26</b>	Webinar: Partnering and Contracting   11:00am – 12:00pm
<b>June 27</b>	Consortium All-Call
<b>July 9</b>	Webinar: Strategic Planning   11:30am-12:30pm
<b>July 10</b>	In-person TA: Measuring What Matters   Rochester   10:30am-2:30pm
<b>July 11</b>	Webinar: Introduction to Compliance   11:00am – 12:00pm
<b>July 11</b>	Webinar: Understanding Health Homes   12:30pm – 1:30pm
<b>July 16</b>	Webinar: Social Determinants of Healthcare Primer   1:00pm – 2:00pm
<b>July 17</b>	In-person TA: Contracting Basics & Support   Rochester   9am-12:30pm
<b>July 18</b>	In-person TA: Contracting Basics & Support   Buffalo   9:30am-1pm
<b>July 19</b>	Webinar: Plan, Do, Study, Act (PDSA)   12:00pm-1:00pm
<b>July 23</b>	Webinar: Cultural Competence Primer   1:00pm – 2:00pm
<b>July 25</b>	Consortium All-Call
<b>Aug 13</b>	Webinar: Overview of Managed Care Organizations   12:00pm-1:00pm
<b>August 22</b>	Consortium All-Call
<b>Sept 26</b>	Consortium All-Call
<b>Oct 24</b>	Consortium All-Call
<b>Nov 21</b>	Consortium All-Call
<b>TBD</b>	Webinar: Introduction to IT Security: Information Security Blueprint
<b>TBD</b>	Webinar: Value Proposition Primer   TBD
<b>TBD</b>	Webinar: Communicating Your Impact with Potential Payers and Others



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Webinar Topic	Presenter	Date & Time <i>(All webinars are scheduled for 1 hour)</i>	Registration Link
<p><b>Value Based Payment Primer:</b></p> <ul style="list-style-type: none"> <li>Learn why the State is introducing Value Based Payment requirements in the publicly funded healthcare system</li> <li>Learn about examples of Value Based Payment arrangements</li> <li>Learn about the impact of VBP contracting on payment practices for CBOs and what CBOs should be doing to prepare.</li> </ul>	John Lee, MBA	Monday, June 24 ----- 11:00am – 12:00pm	<p><a href="#">Click HERE</a></p> <p><b>Intended audience:</b> Leadership and others interested in topic</p>
<p><b>Motivational Interviewing Primer Part II</b></p> <p>This is the second introductory session to Motivational Interviewing (MI). MI is an evidence-based collaborative conversation style to help people discuss change. These sessions review basics of MI theory and practice, its relevance to CBOs, and next steps for learning more.</p>	Cheryl Martin, MA, RN, Master CASAC	Tuesday, June 25 ----- 11:30 am – 12:30 pm	<p><a href="#">Click HERE</a></p> <p><b>Intended audience:</b> All staff</p>
<p><b>Partnership and Contracting</b></p> <p>This session will review a basic understanding of what types of partnerships might be available to CBOs or networks of CBOs as well as what some of the benefits and risks of engaging in these partnerships might be.</p>	Adam Falcone, Partner	Wednesday, June 26 ----- 11:00am – 12:00pm	<p><a href="#">Click HERE</a></p> <p><b>Intended audience:</b> Leadership</p>
<p><b>Strategic Planning Primer</b></p>	Sara Wall Bollinger	Tuesday, July 9 ----- 11:30am – 12:30pm	<p><a href="#">Click HERE</a></p> <p><b>Intended audience:</b> Leadership and others interested in topic</p>



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Webinar Topic	Presenter	Date & Time <i>(All webinars are scheduled for 1 hour)</i>	Registration Link
<b>Introduction to Compliance</b> <ul style="list-style-type: none"> <li>Gain knowledge specific to a Code of Conduct and how it may benefit an organization or company</li> <li>Gain knowledge as to how a Compliance Program could support your organization's Vision and Mission</li> <li>Gain an understanding of the basics when sharing Protected Health Information</li> </ul>	Maryjoan Case, CHPC	Thursday, July 11 ----- 11:00am – 12:00pm	<a href="#">Click HERE</a>  <b>Intended audience:</b> Leadership and others interested in topic
<b>Understanding Health Homes</b> This introductory webinar will define Health Homes, discuss their importance in health care transformation, provide examples of how they function, and discuss their connection to CBOs.	Christine Mangione	Thursday, July 11 ----- 12:30pm – 1:30pm	<a href="#">Click HERE</a>  <b>Intended audience:</b> Leadership & others interested
<b>Social Determinants of Healthcare Primer</b> This session will discuss basics of Social Determinants of Health and how they relate not only to the work of CBOs but to the larger healthcare climate.	Lenora Reid-Rose, MBA	Tuesday, July 16 ----- 1:00pm – 2:00pm	<a href="#">Click HERE</a>  <b>Intended audience:</b> All staff
<b>Cultural Competence Primer</b> This introductory webinar will describe what operating from a culturally competent perspective entails and invite CBOs to imagine what they might do next to increase their organization's culturally competent approaches. How cultural competence fits into the changing healthcare environment will also be discussed.	Lenora Reid-Rose, MBA	Tuesday, 7/23 ----- 1:00pm – 2:00pm	<a href="#">Click HERE</a>  <b>Intended audience:</b> All staff



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Webinar Topic	Presenter	Date & Time <i>(All webinars are scheduled for 1 hour)</i>	Registration Link
<p><b>Value Proposition Primer</b> This session will define and discuss value propositions as important elements to preparing a CBO for engagement with the changing healthcare environment. Tools and examples of effective propositions will be provided as well as a discussion of next steps CBOs can take in creating or advancing their value propositions.</p>	McSilver Institute	TBD	<p><b>Click <a href="#">HERE</a></b> <i>Intended audience:</i> Leadership</p>
<p><b>Communicating Your Impact with Potential Payers and Others</b> This webinar will cover some basics of marketing your CBO to other organizations, networks, and potential payers.</p>	Tipping Point	TBD	<p><b>Click <a href="#">HERE</a></b> <i>Intended audience:</i> Leadership</p>
<p><b>Introduction to IT Security: Information Security Blueprint</b> This webinar will review basic information and critical first steps organizations can take to increase their information security.</p>	Liam Downward	TBD	<p><b>Click <a href="#">HERE</a></b> <i>Intended audience:</i> Leadership</p>
<p><b>Plan, Do, Study, Act (PDSA) Primer &amp; Introduction to Quality Improvement Plans</b> This session will introduce participants to models for understanding how to implement quality improvement plans, including problem identification, implementation of a corrective action, monitoring its effectiveness, and studying the results. Participants will also learn how these plans might increase their abilities to partner with other organizations, networks, and potential payers.</p>	Briannon O'Connor, PhD	<p>Thursday, July 19 ----- 12:00pm – 1:00pm</p>	<p><b><a href="#">Click HERE</a></b> <i>Intended audience:</i> Leadership &amp; others interested</p>
<p><b>Overview of Managed Care Organizations (MCO)</b></p>	John Lee, MBA Jennifer Demars	<p>Tuesday, August 13 ----- 12:00pm – 1:00pm</p>	<p><b>Click <a href="#">HERE</a></b> <i>Intended audience:</i> All staff</p>



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### Consortium Collaborative Work Track

The purpose of these sessions will be to build group cohesion and identity as well as to increase knowledge and understanding between and about individual CBOs. Additionally, CBOs will be invited to learn about their collective impact as well as make group decisions about the direction of the consortium in the future.

Topic	Presenter(s)	Date & Time <i>(All webinars include pre/post-tests, Q&amp;A's)</i>	Registration Link
Consortium All-Calls	Rotating	4 <sup>th</sup> Thursday of the Month	<a href="#">Click HERE</a>

### In-Person Technical Assistance

Topic	Presenter(s)	Date & Time	Location	Registration Link
<b>Measuring What Matters</b> <ul style="list-style-type: none"> <li>Coffee, tea, water provided throughout</li> <li>Small lunch included at no cost to attendees</li> </ul>	Briannon O'Connor, PhD and additional consultants	Wednesday, July 10, 10:30am-2:30pm	CCSI, 1099 Jay ST, 3 <sup>rd</sup> Floor, <b>Rochester</b> , NY	<a href="#">Click HERE</a>
			Albany	<a href="#">Click HERE</a>
			Buffalo	<a href="#">Click HERE</a>
			Cortland	<a href="#">Click HERE</a>
			Lake Placid	<a href="#">Click HERE</a>
<b>Contracting Basics and Support</b> <ul style="list-style-type: none"> <li>Coffee, tea, water provided throughout</li> <li>Small lunch included at no cost to attendees</li> </ul>	Adam Falcone	Wednesday, July 17, 9am-12:30pm	CCSI, 1099 Jay ST, 3 <sup>rd</sup> Floor, <b>Rochester</b> , NY	<a href="#">Click HERE</a>
			Thursday, July 18, 9:30am-1:00pm	Buffalo Marriott, 1340 Millersport Hwy, <b>Amherst</b> , NY
		Albany	<a href="#">Click HERE</a>	
		Cortland	<a href="#">Click HERE</a>	
		Lake Placid	<a href="#">Click HERE</a>	

The Upstate New York CBO Consortium

Working together to advance health equity by strengthening organizations to achieve better outcomes.



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