



Upstate CBO Consortium

First Consortium Wide Meeting:
(Zoom Registration Required)
5/30/19

What's Happening

Agenda

- ▶ Welcome and Introductions
- ▶ CBO Consortium FAQs
- ▶ Looking Ahead...

Introductions

- ▶ **Ann Battaglia, CEO**
Healthy Community Alliance,
Rest of State CBO Planning Grant Lead Agency
- ▶ **Tony Sanfilippo, CBO Consortium Project Manager**
Healthy Community Alliance
- ▶ **Gwen Olton, Director of Collaboration & Practice Transformation**
Coordinated Care Services, Inc. (CCSI)
Lead Consulting Agency for the Planning Grant

FAQ #1

What is the CBO Planning Grant and the Upstate CBO Consortium?

CBO Planning Grant History

- ▶ When DSRIP kicked off in 2014-2015, smaller CBOs were not initially engaged in many of the DSRIP and Performing Provider System (PPS) projects.
- ▶ In 2016, NYSDOH issued the CBO Planning Grant to support CBOs who do not bill Medicaid to participate in DSRIP projects and PPS networks.
- ▶ In 2018, the rest of state CBO Planning Grant was reissued and awarded to Healthy Community Alliance.

Upstate CBO Consortium

-One of three Consortia funded

- ▶ One Year Planning Grant - NYSDOH
 - ▶ Develop a diverse Consortium across Rest of State - 48 Upstate Counties within Five Regions
 - ▶ Deliver targeted training and technical assistance to help position CBOs for engagement with healthcare system reform
 - ▶ Strategically plan for longer term engagement of CBOs and the Consortium in system transformation
- ▶ Eligibility requirements for CBO participation
 - ▶ Budgets under \$5M
 - ▶ Non-Profit
 - ▶ Non-Medicaid Billing
 - ▶ Addressing Social Determinants of Health

CBO Consortium Regional Leads:

Western: Population Health Collaborative

John Craik

Finger Lakes: Catholic Charities of the Finger Lakes

Ellen Wayne

South Central NY: Rural Health Network of South Central NY, Inc.

Cindy Martin

Jack Salo

Capital Region: NY Statewide Senior Action Council, Inc.

Maria Alvarez

Marcus Harazin

Gail Myers

North Country: St Lawrence Co. Health Initiative, Inc.

Ann Marie Snell

FAQ #2

What Has the Grant
Accomplished So Far?

Grant Activities

- ▶ County Co-leads are working with Regional Leads on recruitment strategies
- ▶ 211 CBOs recruited across the 48 counties
- ▶ Ongoing communication with PPSs on CBO engagement
- ▶ 100+ CBOs gauged on technical assistance needs
- ▶ 5 Thought Leader Forums held across the state to gain input on CBO needs, strengths and Consortium opportunities



Thought Leader Forum Results: Possible Short Term opportunities

- ▶ **Clarity** - understanding both big picture and concretely what participation in the Consortium will look like, what will be expected of CBO's, and what the cost/benefit will be.
- ▶ **Inclusivity** - connecting and building relationships with additional CBOs, strategizing together, and networking
- ▶ **Resources** - data collection and reporting, technology, central portal of information for consortium, training on multiple topics, technical assistance on contracting, grant writing, and more.
- ▶ **Staffing** - staff development, board development, and ability for shared contracting and hiring

**SHORT
TERM**

Thought Leader Forum Results: Possible Long Term Opportunities

- ▶ **Funding mechanisms** that are innovative, sustainable, and help CBOs get and stay at the table.
- ▶ **Improved relationships, partnerships, and collaborations** between other CBOs and regional, county, and state services.
- ▶ **Shared resources and benefits** such as data platforms, strategic plans, infrastructure support, and advocacy.



FAQ #3

How will Consortium membership benefit my organization?

[Key Messages Flyer.pdf](#)

FAQ # 4

How does my organization hear about Meetings, Trainings, and Technical Assistance?

Communication

- ▶ Monthly Consortium All-Call meetings
- ▶ Training Announcement emails from Consortium Program Manager, Tony Sanfilippo
- ▶ Newsletter Emails with training and meetings schedules and other relevant information
- ▶ New Website Coming!
- ▶ Member Portal Coming!
- ▶ For now training calendar and registration links will be posted on:

www.communityalliance.com/cbo-consortium

Marketing and Communications

- ▶ Key Messaging
- ▶ Brochure style website
- ▶ Elevator pitch and tag lines
- ▶ Logo



FAQ # 5

When are these trainings offered and what is the content?

Webinar Schedule

- Gwen Olton, CCSI

Webinar Training Schedule

FAQ # 6

How can my organization participate?

Live Webinars and Meetings



- ▶ Must pre-register using the link associated with the specific training module
- ▶ Your CBO name is required at registration for honorarium payment purposes
- ▶ CBOs can invite as many staff as they wish to participate
- ▶ Each participating CBO will receive honorarium payment for participation - \$100/hr/CBO

FAQ # 7

What if I can't make the live meetings and webinars?

Recorded for later



EasyLMS

- ▶ Learning Management System
- ▶ Training and Meeting Zoom Videos will be uploaded
- ▶ Members will have a log in and any and all staff can access these at their convenience
- ▶ Utilization by CBOs will be able to be tracked
- ▶ Honoraria will be paid out \$100/hour/CBO
- ▶ CBOs will only receive one payment per training module

FAQ # 8

Will this group continue after the grant is over?

Sustainability

- ▶ The Consortium is and will explore models that could sustain our collective work
- ▶ The Consortium will work to create structures and processes that will increase the likelihood of continued support including alternative funding sources and revenue models
- ▶ The Consortium will continue to serve as an advocate for CBOs regionally and at the state level, and be a source for educational content and shared resources.
- ▶ Together, the membership will drive how the Consortium can make longer term collective impact

FAQ # 9

What is happening with the other two state funded Consortia?

NYS CBO Consortia Alliance

- ▶ NYC - Arthur Ashe Institute, Communities Together for Health Equity
 - ▶ Completed their grant and submitted their strategic plan to the state.
 - ▶ CTFHE is a strong advocate for CBOs in NYC and continue to advocate at the state level for more CBO engagement in Medicaid Redesign and VBP.
- ▶ Long Island/Hudson Valley Planning Grant fostered two groups.
 - ▶ Health Equity Alliance of Long Island (HEALI)
 - ▶ HEALI is planning to provide an IT solution for CBOs which was identified as the primary need for the CBOS in their network.
 - ▶ Hudson Valley Collective for Community Wellness
 - ▶ HVCCW is planning a Community Pathways model of care coordination
- ▶ The three CBO Planning Grantees have come together as the NYS CBO Consortia Alliance has advocated at the state level for changes in the VBP Roadmap and any DSRIP extension that would support more investment in CBOs/SDOH.

Advocacy Initiatives

DSRIP Learning Symposium

February 11th-13th,
2019



NYS DOH and Consortia Meeting

April 16th, 2019



Looking ahead...

- ▶ NYSDOH Value Based Payment Roadmap being revised
 - ▶ More inclusive of CBOs and SDH
 - ▶ Encourages MCO investment in SDH
 - ▶ Allows SDH interventions to be reported under Medical costs
 - ▶ Definition of “provider” for the purposes of data sharing now includes CBOs
- ▶ NYSDOH is planning to submit a DSRIP Extension request to Centers for Medicaid and Medicare (CMS)
 - ▶ Current Waiver ends March 2020
 - ▶ Extension request to be submitted in the Fall 2019
 - ▶ Length of time and \$\$ amount to be determined

Stay Engaged and Connected

- ▶ The Upstate CBO Consortium is *a Health Equity Movement*
- ▶ The Consortium is being created by CBOs for CBOs
- ▶ The Consortium will support CBOs in the rapidly transforming health care and wellness delivery system
- ▶ The Consortium aims to advocate for and demonstrate the important role that CBOs play in whole-person care.

Submit questions through ZOOM chat



Thank You!

Upstate CBO Consortium

